



## Corporate Profile

## Introduction

Palos & Sons is a group of professional IT servicing companies, having as the main activity the development and implementation of advanced integrated software solutions for both private companies as well as for government officials.

One of the main characteristics of Palos & Sons is the spirit of innovation and ingenuity which follows our work. Staying ahead of our competitors and anticipating the client's needs with prompt reactions along with the responsibility and conscience derived from our workflow concepts lead to a harmonious long term development of our partnerships.

Backed up by the professionalism and experience of our team, we at Palos & Sons conceive state of the art "Business Critical" Integrated Software Systems with spirit of innovation, ingenuity and responsibility imposed by our workflow concepts. (The Palos & Sons Mission Statement)

Quality is one of the main focuses of Palos & Sons pursuing the entire workflow on to the smallest details. From the consultancy services to the actual implementation, we are prepared to meet you with the most durable and efficient products available.

The Palos & Sons team puts the client first thus enhancing the satisfaction and trust in our work through the complete package offered and the attention to details, thus giving voice to otherwise unspoken needs. An experienced team is always at the client's disposal. Our specialists cover a wide range of abilities from professional consultancy, advanced administration and security implementation to advanced software development and database architecture under all major development platforms available today.

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## Main activities

The Palos & Sons activities are drawn within the following 5 major areas:

### Integrated Software Systems (ISS)

Complete "Business Critical" Software Systems designed for government institutions and private companies. Centralized databases and interfaces for all departments as well as document management systems allowing a profound communication and the use of one's results by others simultaneously.

The latest development technologies such as PHP and Java, ensure the undeniable quality of our solutions.

### Online Software Systems (OSS)

Professional web-based software applications from basic web-site applications to complex database architectures, advanced online document management solutions and web-based engines. Conceived especially for online businesses, the OSS covers the most reliable web-based applications or even "Business Critical" ones.

We are now able to effectively move entire businesses online using the best technologies available at the moment, such as PostgreSQL, PHP, Java and more.

### Software Consultancy

The Alpha and Omega of all projects. Consultancy regarding the customer's software needs and problems along with complete and client-oriented solutions for every issue ranging from basic hardware and networking to complex informational systems. Covers contractual warranty and after-completion support.

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## Customized Software

Innovation is also about widening the object of our activity. Therefore we have also conceived a division which is specialized in building the most unusual software requirements from basic document management to complex mathematical or graphical solutions. A professional answer to the most unusual requests.

## Open source software

What is a programmer today if he/she does not take part in the open source community. Serious software for a serious community...

## Internet Service Provider

This is the cherry on top of the cake. Start your own business with proficient equipment as well as advanced networking and Internet access, make yourself heard and well thought of with a truly beautiful design and much more.

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## Our Partners

In order to provide the highest levels of quality and promptitude we have allied with a number of serious partners which are ready to intervene at any moment for the well development of our solutions. Such partners are:

### DataLine Computer

Provider of advanced networking solutions, cross-country VPN networks or high speed Internet.

### Felco International Supplies, Inc

Provider of specialized hardware equipment and business consultant.

### MarketPlus Research & consulting

Marketing researcher and consultant

### Radient Consulting

Provider of IT Consultancy and Software Licensing.

### Grupul pentru Consultanta în Afaceri LTD

Provider of business oriented consultancy.

### Global Marketing Consulting

Provider of marketing oriented consultancy

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## Clients Portfolio

Palos & Sons is proud to present you with a set of major clients which have entrusted their businesses into the arms of our integrated solutions. We have developed a diversity of software applications ranging from online business critical applications to extremely specialized applications such as bio-chemical (viral) analysis and data collection software.:

Pasteur Animal Health (Pasteur Institute);

Affinitech LTD;

Grupul pentru Consultanta în Afaceri LTD;

Radiant Consulting;

Global Marketing Consulting;

MarketPlus Research and Consulting;

RCV Global Group;

Trinity Insurance Brokers;

SPET Shipping;

CIPE/USAID;

Quality Business Systems (QBS);

MarketPlus Services;

Avitech Co. and many more.

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## Organization

The Palos & Sons management and overall team is based on a set of fundamental concept values which are the secret of our success: quality without compromises, loyalty, attention, responsibility, lucidity, our team being the company's most important concern (certified employees, pleasant working environment, profound communication etc.)

Also, our headquarters benefits from a hyper-professional network solution with a high end computer system, allowing a high quality communication procedure and smooth-running of the overall business in every detail.

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